

# Global Energy Solutions Inc.

Global Energy Solutions Inc.  
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Concord, CA. 94521



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\_\_\_\_\_  
Date

This is a business plan. It does not imply an offering of securities.

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## 1.0 Executive Summary

### Executive Summary

**Global Energy Solutions Inc. provides off-grid and grid tie solutions using combination of wind and solar technologies. We will be using mobile solar generators, stationary solar generators, rooftop solar power, wind energy and more. We can increase sustainability by the addition of propane backup generators to provide uninterrupted clean power.**

**Global Energy Solutions Inc. is opening a manufacturing plant in Madison, IN in 2012.**

### LEADERSHIP TEAM

#### **MYNETTE BOYKIN – President**

Mynette Boykin owns several firms including a national commercial real estate

development, investment, and asset management firm active in California, other US markets, South

America and Mexico since 2002. She also owns an alternative energy company based in Arizona.

Mynette is a seasoned entrepreneur having started, managed, and sold several companies for fifteen years. Ms. Boykin has a broad business background with diverse experience in the real estate development and investment industry involving income properties and land development. Additionally she has been highly instrumental in bringing overseas investment to the forefront of the changing private equity and institutional commercial real estate investment market. Ms. Boykin has also owned and operated a construction company for 12 years. She serves as President of the Company and is predominantly involved with sales, development, asset management, financing and long range planning.

Mynette is a graduate of the San Jose State University and holds degrees in Business Management and Public Relations. She is active in various community and charitable organizations including Lisa Nichols, [Motivating the Teen Spirit](#), [PETA](#), ALT Foundation,

[Cystic Fibrosis Foundation](#), and the [American Cancer Society](#).

### **Mark Williams – Chief Financial Officer**

With a degree in accounting from San Diego State University, Mark started with a small CPA firm in Southern California. Mark's next opportunity was with a family owned ambulance and medical supply company. They were \$500,000 in debt, had no cash in the bank and payroll for 125 employees was just two days away. Three years later, the company had zero debt and an additional \$1.25 million in cash flow on an annual basis thanks to his stringent financial management and accounting efforts.

After traveling around the world for one year, Mark relocated to Northern California and started working for San Francisco based professional service firms. Since 1990 Mark has been able to add value to his organization, whether it was from a finance, operations, human resource or marketing perspective. He has been able to stay on top of the finances of a multi-million dollar firm in such diverse economic times.

Mark has been working in the solar energy field for over three years and brings a diverse accounting and economic resource with him Global Energy Solutions Inc.

### **MIKE KALWEIT – Design and Operations**

Mr. Kalweit is an Engineering Graduate from Cal-Poly. He has been involved with Solar and Electrical for over 20 years. Mr. Kalweit is expert at design, development and implementation of solar generators for many applications. His expertise at fabricating units for varied particular applications is key to the success of the company.

Mike Kalweit has been involved with designing and building a unique one-of-a-kind off grid solar generator that is used on filming sets. The design is free of noise and pollution to run the base camps for the filming apparatus and thus ensures the sound quality of the movie.

Mr. Kalweit is also responsible for providing solutions for cutting costs of production and producing clients to various solar applications.

### **Chuck Tennies - Operations Management and Technical Sales**

Chuck has been in the Solar industry since 1980. He started out installing solar domestic hot water systems. The systems include ; Freon thermal-syphon roof mounted D.H.W.units. Polypropylene Glycol Drain Down D.H.W. units. All swimming Pool Solar heated units plus photovoltaic electrical generation units for residential and commercial applications.

Chuck also helped develop, install, market and distribute Stainless Hydro Coil unit that was installed into wood stoves with I.C.B.O and I ATMO ratings. The HYDRO Coil was place into wood stoves to deliver Hot water to the hot water storage tank by a simple Thermal Syphon system or a pump system with a controller. And he develop a Freon Thermal Syphon D.H.W. unit.

Chuck then decided to obtain his General Contractors License in California. He specialized in producing energy efficient High End Homes, Commercial Tenant Improvements and Restaurant design and building. Chuck brought his vast solar and green energy knowledge to the company.

Chuck now works with Global Energy Solutions to manufacture mobile solar generators.

### **The Market**

Global Energy Solutions Inc. will be addressing clients who need temporary power for construction sites, movie sets, emergency response, agriculture and much more. We are in the process of setting up a "Solar Fund" to offer investment tax credits to large corporate clients. Global Energy Solutions Inc. will be providing solutions for green Companies looking to reduce their carbon footprint and offset energy costs.

### **Financial Projections**

Global Energy Solutions Inc. has pending contracts in the U.S. and abroad based upon how quickly we can set up manufacturing plants. We can easily generate over \$20 Million in sales our first year and \$60 to \$100 Million by year two.

We will set up additional manufacturing plants in the U.S. and abroad. In Indiana we will process orders and continue our sales efforts.

# Global Energy Solutions Inc.

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## 1.1 Objectives

1. Integrate our products and services into the Industrial Distribution market.
2. Direct-market our own product lines to over 100,000 potential clients throughout the U.S and other countries.
3. Utilize our Alternative Energy products to gain market share.
4. Provide our clients with quality products and services while maintaining high profitability.

Global Energy Solutions Inc. will be addressing clients who need temporary power for construction sites, movie sets, emergency response, agriculture, mobile platforms for cell phone towers and much more. We are in the process of setting up a "Solar Fund" to offer investment tax credits to large corporate clients. Global Energy will be providing solutions for green Companies looking to reduce their carbon footprint and offset energy costs.

## 1.2 Mission

Global Energy Solutions Inc. will develop and offer only the highest quality products and services.

- Our products will reduce customers' costs, and have a longer life than the competitors' products.
- Our re-manufacturing services will also offer the client a solid, value-based purchase backed by a 100% quality commitment and effort by our employees and management.

Global Energy Solutions Inc. will provide off-grid and grid tie solutions using combination of wind and solar technologies. We will be using mobile solar generators, stationary solar generators, rooftop solar power and more. We can increase sustainability by the addition of propane backup generators to provide uninterrupted clean power.

Using Global Energy's own manufacturing facility as a model and test bed for our products, Global Energy will provide the mid- to large-sized corporate market with new and exciting ways to cost effectively manage all external vendor and customer transactions, yielding continual savings for the users of our products and services. Our manufacturing partners will also add value to our offering of services, further allowing Global Energy to grow into a high-quality, long-term growth corporation.

## 1.3 Keys to Success

1. Seasoned management with over twenty years of business experience in Solar and Wind Energy systems.
2. Focused and well-defined long-range goals for longevity. Our plan has been developed to allow flexibility and growth.
3. Strong project-management staffing with extensive prior Engineering experience, providing clients with product and service support in an industrial setting.
4. Strong marketing goals with niche products and services; targeted services and products delivered with unique marketing approaches.

## Global Energy Solutions Inc.

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5. Very low internal development costs at startup. Management is well-suited to oversee and develop all projects described in this business plan, limiting pre-production expenses by utilizing industry partnerships to lower the initial costs to bring its services and products to market.
6. Previous base of high-quality external support vendors available to build on, with over twenty years of industry contacts to work with, in both the purchasing of quality products, and also in the marketing of our own products.
7. Management will implement and perfect all aspects of the business plan, expecting that a great deal of its own creativity, positive attitude, and energy will be brought into all of the required projects.
8. State Government has expressed an interest in providing over \$1 - 2 million in Grant money to build a production facility in Indiana.
9. We have teamed up with a large solar energy company. The company will sell our product nationwide and we will install their product nationwide.
10. We have negotiated a 10% ownership of a large solar energy company.
11. We are negotiating exclusive distribution and installation rights for a major NEW wind energy technology nationwide.

## 2.0 Company Summary

### Global Energy Solutions Inc.

Global Energy Solutions, Inc. is a privately held corporation. We draw on the expertise of our corporate officers who have extensive experience in the alternative energy, telecommunications and business development arena.

The company is founded on the principle of solar and wind energy. We specialize in mobile and off-grid solutions for the entire world. We already have orders from the US and abroad. We plan to build a better solar trailer than currently on the market. We can offer tax credits and incentives to our corporate partners thus enabling us to expand our efforts at a rapid pace.

The primary partners in this plan are responsible for all phases of business and product development with special emphasis on bringing the latest Solar and Wind energy design into the business. With our roots firmly planted in the products and services market, Global Energy Solutions will provide Industrial and Commercial Trailers, Re-manufacturing Services and engineering expertise acquired over the last twenty-five years. while working with the following business types:

1. Agricultural - Farming Industry animal and non-animal.
2. Construction - Commercial and Residential job sites.
3. Emergency Response - FEMA, energy for mobile hospitals, construction, etc.
4. Mining - Diesel generator replacement, power for lighting and security purposes.
5. Hollywood - Silent power for movie sets to replace noisy diesel generators.
6. Cell Towers - Government mandated emergency back-up systems.
7. International - Mobile energy platform for off-grid power systems for remote locations such as small villages, mining, etc.,

In addition to providing these clients with alternative energy products, Global Energy Solutions will also provide technical expertise, engineering assistance and all types of outsourced industrial services.



## 2.1 Company Ownership

### LEADERSHIP TEAM

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## Global Energy Solutions Inc.

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## Corporate Details

Global Energy Solutions, Inc. is a C-Corporation. The company is privately held by Mynette Boykin, Salt River Solar LLC and SR Energy LLC. We will be working in collaboration with DC Solar Solutions, Inc.

### **2.2 Start-up Summary**

Initial startup will consist of setting up the manufacturing, equipment, shipping area, and Inventory areas in the 30,000 - 40,000 sq. ft. of production space described, with provisions for further expansion when needed.

Once established, Mr. Kalweit will utilize all of his previous experience to develop the GES products for immediate resale. This will include upgrades to the design and manufacturing process of competitors. Our current customers will be contacted and we will collect purchase orders for products. Once the initial two demonstration units are built, we will begin to fulfill the purchase orders.

In the production area, we will add approximately \$600,000 of machinery, allowing the firm to produce its products and services.

We intend to add 20 Service Team Members to be trained on the equipment, and handle order processing with our intended local customer base. Mike Kalweit, Chuck Tennies and Mynette Boykin will oversee the production and shipping aspects. They will also oversee training, and make personal contact with all potential clients to develop long term solid relationships.

During this time, several developers will be hired as part of the GES team, located in the same facility as Industrial Sales, to begin development of the trailers to later drive the inventory-sharing and customer-interactivity aspects of the business.

## 3.0 Products and Services

Global Energy Solutions, Inc. Product and Services will provide the following:

- Manufacturing of patented products from the GES Alternative Energy line of products.
- Manufacturing of patented GES Solar/Wind Energy Mobile Energy Platform.
- Manufacturing of patented GES stationary Energy Platform - Residential, commercial, cell phone tower installation etc.
- Providing onsite service and installation of all equipment.
- Consulting international customers for off-grid village solutions.

With the proper mix of equipment, GES can work as both a manufacturer and a service provider, repairing its own products and its competitors products as well. Additionally, the equipment gives the business an opportunity to sell itself to its clients at the production managers level and at the shop level, forging solid ties with production and engineering managers.

The mix of GES Industrial Sales and Products and Services Division makes the actual sale, as the business can respond to the clients in any way needed. Our ability to share information about order status and offer products and service from our distributor partners will allow for even more opportunity with the clients, as they are always looking for ways to reduce purchasing costs.

## 4.0 Market Analysis Summary

National market Description consists of 1.4 million potential clients in the following categories:

1. Agricultural - Farming Industry animal and non-animal.
2. Construction - Commercial and Residential job sites.
3. Emergency Response - FEMA, energy for mobile hospitals, construction, etc.
4. Mining - Diesel generator replacement, power for lighting and security purposes.
5. Hollywood - Silent power for movie sets to replace noisy diesel generators.
6. Cell Towers - Government mandated emergency back-up systems.
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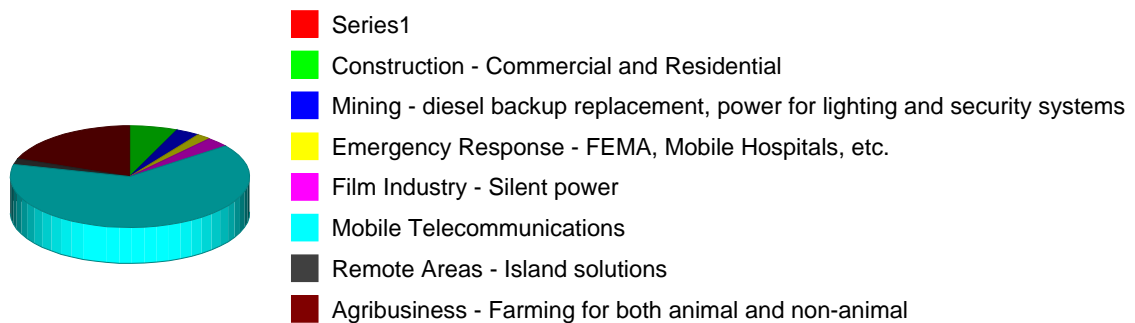
Our sales goal is to integrate our Alternative Energy Products and Services into the above markets. Our sales approach is simple, utilizing a well trained inside sales staff to approach new clients, we will also be offering a tax incentive program and tax credit program to corporate clients.

# Global Energy Solutions Inc.

**Table: Market Analysis**

Market Analysis		Year 1	Year 2	Year 3	Year 4	Year 5	
Potential Customers	Growth						CAGR
		0	0	0	0	0	0.00%
Construction - Commercial and Residential	22%	10	12	15	18	22	21.79%
Mining - diesel backup replacement, power for lighting and security systems	10%	5	6	7	8	9	15.83%
Emergency Response - FEMA, Mobile Hospitals, etc.	10%	3	3	3	3	3	0.00%
Film Industry - Silent power	5%	5	5	5	5	5	0.00%
Mobile Telecommunications	30%	100	130	169	220	286	30.04%
Remote Areas - Island solutions	8%	3	3	3	3	3	0.00%
Agribusiness - Farming for both animal and non-animal	20%	30	36	43	52	62	19.90%
<b>Total</b>	<b>25.74%</b>	<b>156</b>	<b>195</b>	<b>245</b>	<b>309</b>	<b>390</b>	<b>25.74%</b>

**Market Analysis (Pie)**



## 5.0 Strategy and Implementation Summary

### **Emphasize Customer Service**

Global Energy Solutions Inc. will establish our business offering as a clear and viable alternative for our target market.

### **Build a Relationship-Oriented Business**

Build long-term relationships with clients, not just an occasional visit. Let them become dependent on Global Energy Solutions Inc. to help out in many situations. We will be the leader in the Green Energy business.

### **Focus on Target Markets**

We will focus on the target markets previously discussed. We have already had a successful relationship and will continue to do so.

### **Differentiate and Fulfill the Promise**

We can't just market and sell service and products, we must actually deliver as well. We need to make sure we have the knowledge-intensive business and service-intensive business we claim to have.

### **Staying on top of NEW Products and Technology**

GES will always stay on top of new technology and trends. We will always be the go-to source for green energy products.

## 5.1 SWOT Analysis

### **Strengths**

1. Seasoned management with over twenty years of business experience in Solar and Wind Energy systems.
2. Focused and well-defined long-range goals for longevity. Our plan has been developed to allow flexibility and growth.
3. Strong project-management staffing with extensive prior Engineering experience, providing clients with product and service support in an industrial setting.
4. Strong marketing goals with niche products and services; targeted services and products delivered with unique marketing approaches.
5. Very low internal development costs at startup. Management is well-suited to oversee and develop all projects described in this business plan, limiting pre-production expenses by utilizing industry partnerships to lower the initial costs to bring its services and products to market.

### **Weaknesses**

1. The plan needs funding immediately in order to move secure a larger manufacturing facility

## Global Energy Solutions Inc.

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to jump ahead of the competition. Time is of the essence.

### **Opportunities**

1. Previous base of high-quality external support vendors available to build on, with over twenty years of industry contacts to work with, in both the purchasing of quality products, and also in the marketing of our own products.
2. Indiana State and Local Government has expressed an interest in providing over \$1 - 2 million in Grant money to build a production facility in Madison, IN.
3. High demand for our product based on cost reduction, reliability, and public relations advantages.

### **Threats**

1. Leapfrog technology. Our team is aware and constantly reviews the industry for potential technological developments.
2. Alternative energy becomes unpopular. Our team is convinced that this will not happen, the reliability of our technology and ease of installation makes it attractive to large medium and small business.
3. Price increases from suppliers. Our team has experienced a relatively level cost from suppliers, and as more companies enter into the supplier market and technology improves, we see the prices most likely being reduced over time.
4. Competition. Our business model is designed to continually increase margin, which in turn will enable price reductions if necessary keeping us competitive. Most importantly, our focus on quality will keep customer expectations high. Our goal is to be best in class with fair prices.

### **5.1.1 Strengths**

1. Seasoned management team
2. Focused plan
3. Strong project-management.
4. Strong marketing goals
5. Very low internal development costs at startup.
6. Tax Credit Fund pays for all manufacturing costs at start of project.

### **5.1.2 Weaknesses**

1. Manufacturing location not yet secured.
2. Time is of the essence!

### **5.1.3 Opportunities**

1. High Demand
2. Grants and tax incentives available
3. External Support Vendors

### **5.1.4 Threats**

1. Leapfrog technology.
2. Alternative energy becomes unpopular.
3. Price increases from suppliers.
4. Competition.

## **5.2 Competitive Edge**

Our competitive edge is our combined services, products, and the engineering skills required to properly interact with our customers and vendors. Our mix of inventory, industrial distribution, and the service capabilities to respond to the customer's needs quickly will make Global Energy Solutions a respected vendor in the industry.

GES' competitive edge incorporates an overall approach to market our goods and services to many different industries. Our unique approach of developing our own branded sales and marketing applications will strengthen our ties to our distributor partners and direct clients. We have also built a better, more reliable product than our competitors. Because we are the manufacturer of the product, we are able to offer tax incentives and credits per the government federal energy tax credit (ITC).



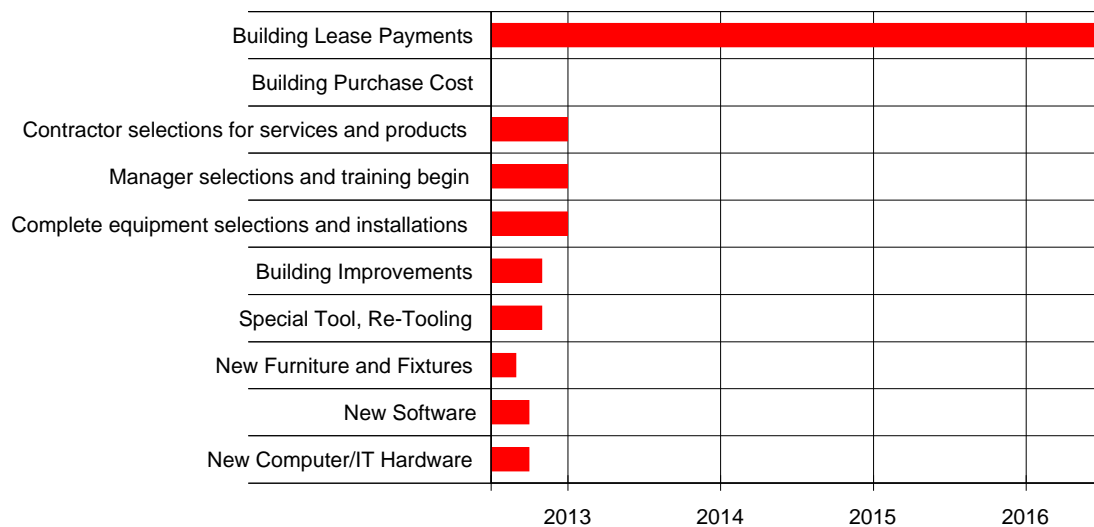
# Global Energy Solutions Inc.

## 5.3 Milestones

**Table: Milestones**

Milestones					
Milestone	Start Date	End Date	Budget	Manager	Department
Building Lease Payments	7/1/2012	7/1/2016	\$192,000	Mynette Boykin	Real Estate
Building Purchase Cost	7/1/2012	7/1/2012	\$0	Mynette Boykin	Real Estate
Contractor selections for services and products	7/1/2012	12/31/2012	\$500,000	C. Tennes & M. Kalweit	Factory Gen. Mngr.
Manager selections and training begin	7/1/2012	12/31/2012	\$12,000	Mynette Boykin	Corporate Management
Complete equipment selections and installations	7/1/2012	12/31/2012	\$700,000	C. Tennes & M. Kalweit	Factory Gen. mngr.
Building Improvements	7/1/2012	10/31/2012	\$200,000	M. Boykin & C. Tiennes	Real Estate
Special Tool, Re-Tooling	7/1/2012	10/31/2012	\$300,000	M. Kalweit	Factory Services
New Furniture and Fixtures	7/1/2012	8/30/2012	\$40,000	Mynette Boykin	Real Estate
New Software	7/1/2012	9/30/2012	\$60,000	Mynette Boykin	ISM
New Computer/IT Hardware	7/1/2012	9/30/2012	\$150,000	Mynette Boykin	ISM
Totals			\$2,154,000		

### Milestones



## **6.0 Management Summary**

### **Management Team**

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### **7.0 Financial Plan**

Global Energy Solutions Inc.'s financial plan is based on a combination of grant funding and owners funding capital to setup the manufacturing plant and offices of the company in Indiana. We expect the Product and Service Division to achieve a net profit of 20% on sales in less than two years.

By year three we expect to be in a strong enough cash position to begin paying dividends to the owners, and secure proper lines of credit with other banking resources. By year three we plan to be in another expansion mode to create for jobs.

Our business model is very sound as we collect payment from our "fund" to build our units up front, then lease them out for additional cash flow. GES will be in a strong financial position for further expansion.

### **7.1 Projected Cash Flow**

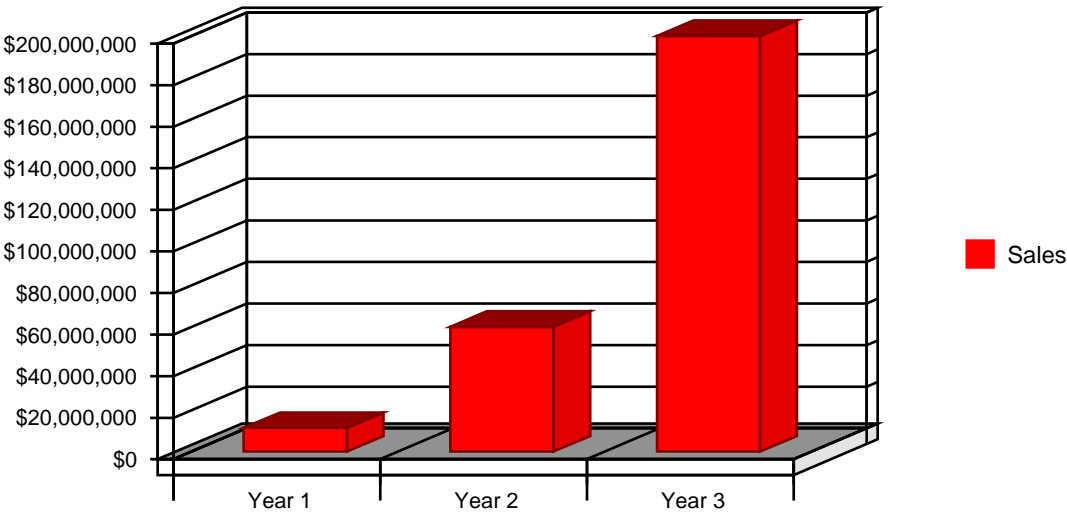
Because we are treating the new company as a start-up, the cash flow for FY2012 is somewhat exaggerated by the instant influx of new capital. Subsequent years however show a healthy growth in cash flow, mainly due to the fact that we are pre-paid for most of our orders and increased sales.

# Global Energy Solutions Inc.

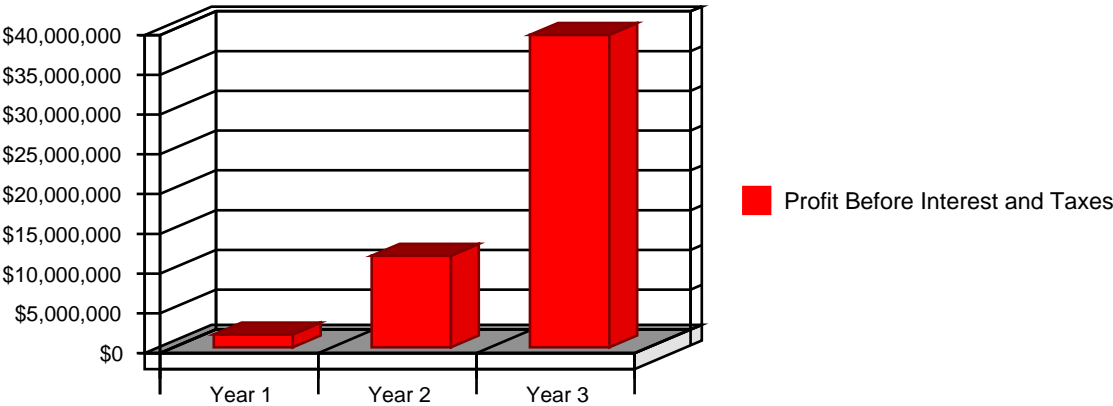
**Table: Financials**

Financials	Year 1	Year 2	Year 3
<b>Beginning Balance</b>			
Opening Balance Cash & Checking	\$500,000	\$2,701,000	\$13,962,000
<b>Plus Money Received</b>			
New Investment	\$1,000,000	\$0	\$0
New Loans	\$200,000	\$0	\$0
Sales	\$11,400,000	\$60,000,000	\$200,000,000
Other	\$0	\$0	\$0
Subtotal Money Received	\$12,600,000	\$60,000,000	\$200,000,000
<b>Less Money Spent</b>			
<b>Direct Costs</b>			
Direct Costs of Goods	\$9,620,000	\$48,000,000	\$160,000,000
Other Costs of Goods	\$0	\$0	\$0
<b>Normal Operating Expenses</b>			
Payroll and Payroll Taxes, Benefits, Etc.	\$122,000	\$340,000	\$557,000
Rent and Utilities	\$47,000	\$102,000	\$108,000
Sales and Marketing Expenses	\$20,000	\$36,000	\$45,000
Other Operating Expenses	\$0	\$0	\$0
<b>Other Outflows</b>			
Payments of Taxes	\$0	\$17,000	\$127,500
Debt Payments	\$10,000	\$24,000	\$24,000
Purchase of Assets	\$580,000	\$220,000	\$90,000
Other	\$0	\$0	\$0
Subtotal Money Spent	\$10,399,000	\$48,739,000	\$160,951,500
<b>Ending Balance</b>			
Ending Balance Cash and Checking	\$2,701,000	\$13,962,000	\$53,010,500
<b>Profit Before Interest and Taxes</b>			
Sales	\$11,400,000	\$60,000,000	\$200,000,000
Less Cost of Sales	(\$9,620,000)	(\$48,000,000)	(\$160,000,000)
Gross Margin	\$1,780,000	\$12,000,000	\$40,000,000
Less Operating Expenses	(\$189,000)	(\$478,000)	(\$710,000)
Profit Before Interest and Taxes	\$1,591,000	\$11,522,000	\$39,290,000
<b>Net Cash Flow</b>	<b>\$2,201,000</b>	<b>\$11,261,000</b>	<b>\$39,048,500</b>

Sales by Year



Profit Yearly



## Appendix

**Appendix Table: Market Analysis**

Market Analysis							
Potential Customers	Growth	Year 1	Year 2	Year 3	Year 4	Year 5	CAGR
		0	0	0	0	0	0.00%
Construction - Commercial and Residential	22%	10	12	15	18	22	21.79%
Mining - diesel backup replacement, power for lighting and security systems	10%	5	6	7	8	9	15.83%
Emergency Response - FEMA, Mobile Hospitals, etc.	10%	3	3	3	3	3	0.00%
Film Industry - Silent power	5%	5	5	5	5	5	0.00%
Mobile Telecommunications	30%	100	130	169	220	286	30.04%
Remote Areas - Island solutions	8%	3	3	3	3	3	0.00%
Agribusiness - Farming for both animal and non-animal	20%	30	36	43	52	62	19.90%
<b>Total</b>	<b>25.74%</b>	<b>156</b>	<b>195</b>	<b>245</b>	<b>309</b>	<b>390</b>	<b>25.74%</b>

## Appendix

### Appendix Table: Financials

Financials		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
<b>Beginning Balance</b>													
Opening Balance Cash & Checking		\$500,000	\$500,000	\$500,000	\$500,000	\$500,000	\$1,500,000	\$1,478,500	\$1,157,000	\$668,500	\$1,117,500	\$1,566,000	\$2,134,500
<b>Plus Money Received</b>													
New Investment		\$0	\$0	\$0	\$0	\$1,000,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0
New Loans		\$0	\$0	\$0	\$0	\$0	\$0	\$200,000	\$0	\$0	\$0	\$0	\$0
Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$600,000	\$2,400,000	\$2,400,000	\$2,400,000	\$3,000,000	\$3,000,000
Other		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal Money Received	\$0	\$0	\$0	\$0	\$0	\$1,000,000	\$0	\$200,000	\$600,000	\$2,400,000	\$2,400,000	\$3,000,000	\$3,000,000
<b>Less Money Spent</b>													
<b>Direct Costs</b>													
Direct Costs of Goods		\$0	\$0	\$0	\$0	\$0	\$0	\$500,000	\$480,000	\$1,920,000	\$1,920,000	\$2,400,000	\$2,400,000
Other Costs of Goods		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Normal Operating Expenses</b>													
Payroll and Payroll Taxes, Benefits, Etc.		\$0	\$0	\$0	\$0	\$0	\$10,000	\$15,000	\$15,000	\$20,000	\$20,000	\$20,000	\$22,000
Rent and Utilities		\$0	\$0	\$0	\$0	\$0	\$6,500	\$6,500	\$6,500	\$6,500	\$7,000	\$7,000	\$7,000
Sales and Marketing Expenses		\$0	\$0	\$0	\$0	\$0	\$5,000	\$0	\$5,000	\$2,500	\$2,500	\$2,500	\$2,500
Other Operating Expenses		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Other Outflows</b>													
Payments of Taxes		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Debt Payments		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000
Purchase of Assets		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$580,000	\$0	\$0	\$0	\$0
Other		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal Money Spent	\$0	\$0	\$0	\$0	\$0	\$0	\$21,500	\$521,500	\$1,088,500	\$1,951,000	\$1,951,500	\$2,431,500	\$2,433,500
<b>Ending Balance</b>													
Ending Balance Cash and Checking	#VALUE!	\$500,000	\$500,000	\$500,000	\$500,000	\$1,500,000	\$1,478,500	\$1,157,000	\$668,500	\$1,117,500	\$1,566,000	\$2,134,500	\$2,701,000
<b>Profit Before Interest and Taxes</b>													
Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$600,000	\$2,400,000	\$2,400,000	\$3,000,000	\$3,000,000
Less Cost of Sales		\$0	\$0	\$0	\$0	\$0	\$0	(\$500,000)	(\$480,000)	(\$1,920,000)	(\$1,920,000)	(\$2,400,000)	(\$2,400,000)
Gross Margin		\$0	\$0	\$0	\$0	\$0	\$0	(\$500,000)	\$120,000	\$480,000	\$480,000	\$600,000	\$600,000
Less Operating Expenses		\$0	\$0	\$0	\$0	\$0	(\$21,500)	(\$21,500)	(\$26,500)	(\$29,000)	(\$29,500)	(\$29,500)	(\$31,500)
Profit Before Interest and Taxes		\$0	\$0	\$0	\$0	\$0	(\$21,500)	(\$521,500)	\$93,500	\$451,000	\$450,500	\$570,500	\$568,500
<b>Net Cash Flow</b>													
		\$0	\$0	\$0	\$0	\$1,000,000	(\$21,500)	(\$321,500)	(\$488,500)	\$449,000	\$448,500	\$568,500	\$566,500